MacLaren • Talone • Townsend

MULTIFAMILY HOUSING SPECIALISTS

COVE AT RIVERWINDS
199 Units | W. Deptford, NJ | $31,500,000

CRESTBURY APARTMENTS
392 Units | Camden, NJ | $34,450,000

CHARTER COURT AT EAST FALLS
502 Units | Philadelphia, PA | $47,250,000

BROOKSIDE TERRACE
222 Units | Newton, NJ | $16,900,000

CARRIAGE CLUB
105 Units | Mt. Arlington, NJ | $18,625,000

DYNASTY COURT
56 Units | Philadelphia, PA | $16,600,000

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Marcus & Millichap

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RIDGE MACLAREN
Senior V.P. Investments

CLARKE TALONE
First V.P. Investments

ANDREW TOWNSEND
First V.P. Investments

From left: Clarke Talone, Andrew Townsend, and Ridge MacLaren specialize in multifamily and affordable housing advisory and brokerage services.

TEAM HIGHLIGHTS

- Since 2006, our team has closed more than 17,738 units of Market Rate and Affordable Housing worth more than $1.3 billion
- Strong market knowledge and licenses in Pennsylvania, New Jersey, Delaware and Maryland
- Access to buyers and sellers nationwide via offices across the U.S. and Canada
- Experience in existing and expiring HUD, Section 8 HAP Contract and Low Income housing tax credit deals
- More than 60 years of combined experience
- Since 2013, on average, our deals have sold for 97% of list price

ABOUT MARCUS & MILLICHAP

Since 1971, Marcus & Millichap Real Estate Investment Services has been the premier provider of investment real estate brokerage services. The foundation of our investment sales is the depth of our local market knowledge. Our 48-year history of maintaining investor relationships in local markets enables us to be the best information source and transaction service provider nationally. Marcus & Millichap has established itself as a leading and expanding investment real estate company with more than 1,700 investment professionals in offices throughout the U.S. and Canada. Marcus & Millichap's National Multi Housing Group (NMHG) provides the industry's most dynamic and effective national marketplace for the acquisition and disposition of apartment properties. With multifamily specialists in offices nationwide, NMHG is the industry leader in apartment transactions, having closed 3,322 deals in 2018.

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THE TEAM

With more than 60 years of combined experience, we have become one of the top teams of Multifamily agents in the Northeast and Mid-Atlantic.

RIDGE MACLAREN
Senior Vice President Investments

Donald "Ridge" MacLaren specializes in the sale of market rate multifamily investment properties throughout the greater Philadelphia tri-state region, with more than 38 years of experience in the industry. Based in Marcus & Millichap's Philadelphia office, Ridge is a licensed real estate broker in Pennsylvania, New Jersey, and Delaware. Since joining Marcus & Millichap in April 2000, Ridge has exclusively listed and sold 17,120 multifamily units, valued at more than $1.23 billion. Ridge was promoted to Senior Vice President Investments in 2012. During the course of his real estate career, Ridge has earned numerous performance awards, including Top Producer for the entire Philadelphia office (2007), the Gold Achievement Award for Sales (2009), the CoStar Power Broker Award (2010), and the Sales Recognition Award (2017).

License: PA: RB-063070-L PA: RM-042723-B NJ: 0673619 DE: RB-0002461
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Phone: 215.531.7019

CLARKE TALONE
First Vice President Investments

Clarke Talone specializes in the sale of market rate multifamily investment properties throughout the greater Philadelphia tri-state region. Based in Marcus & Millichap's Philadelphia office, Clarke is a licensed real estate salesperson in Pennsylvania, New Jersey, and Delaware. Since joining Marcus & Millichap in June 2006, Clarke has exclusively listed and sold 12,091 multifamily units, valued at more than $934 million. Clarke was promoted to First Vice President Investments in 2016, and earned both the Gold Sales Recognition Award and Rising Star Award in 2017. Clarke is an active member of the Pennsylvania Apartment Association East. Outside of work, Clarke is active in the community. He is a committee member for the Radnor Run, which is an annual 5-mile race benefitting the American Lung Association.

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Phone: 215.531.7021

ANDREW TOWNSEND
First Vice President Investments

Andrew Townsend specializes in the sale of government-subsidized and market rate multifamily investment properties throughout the greater Philadelphia tri-state region. Based in Marcus & Millichap's Philadelphia office, Andrew is a licensed real estate salesperson in Pennsylvania, New Jersey, Delaware, and Maryland. Since joining Marcus & Millichap in June 2005, Andrew has exclusively listed and sold 11,416 multifamily units, valued at more than $877 million. Andrew was promoted to First Vice President Investments in 2015, and was the Top Producer for the entire Philadelphia office in 2017, earning him the National Achievement Award. Andrew currently serves on the board of Hearts of Camden – A non-profit organization providing affordable housing in inner city Camden, NJ.

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DAN BERNARD
Associate

Dan Bernard specializes in the sale of multifamily investment properties throughout the greater Philadelphia region, specifically Bucks, Chester, Delaware and Montgomery counties. Based in Marcus & Millichap's Philadelphia office, Dan is a licensed real estate salesperson in Pennsylvania. Dan graduated from Bucknell University, and joined Marcus & Millichap in August 2015, and was awarded the Pace Setter Award in 2016. The award is given to those who go above and beyond early on in their careers at the company. Dan also earned the 2016 Rookie of the Year Award for the entire Philadelphia office. Dan is an avid golfer, having played for the men's golf team while at Bucknell. He earned a spot to play in the 2016 U.S. Mid-Amateur Championship.

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Phone: *215.531.7022*

MacLaren • Talone • Townsend

TRANSACTION HISTORY

2006 to Present

	NAME	LOCATION	UNITS	PRICE	CLOSED
ALL TRANSACTIONS 2018 & 2019	Gladiator Portfolio II	Southern NJ	95	$5,695,000	6/18/2019
	Royersford Apartments	Royersford, PA	28	$1,825,000	4/24/2019
	Mountain Lane Apartments	Allentown, PA	24	$2,300,000	4/12/2019
	Applegate Apartments	Hatfield, PA	84	$8,562,500	3/28/2019
	Ashland Terrace	Secane, PA	27	$1,850,000	2/25/2019
	Center City Development Site	Philadelphia, PA	Land	$8,400,000	1/10/2019
	Broom Street Apartments	Wilmington, DE	14	$1,155,000	11/9/2018
	Center City Development Opportunity	Philadelphia, PA	Mixed-Use	$2,400,000	11/1/2018
	Allison Hill Portfolio	Harrisburg, PA	56	$1,671,428	10/10/2018
	Country View Townhomes	York, PA	14	$1,846,300	8/31/2018
	Lafayette Court	Kennett Square, PA	19	$2,037,500	8/24/2018
	Kenalcon Apartments	Phoenixville, PA	30	$4,000,000	7/11/2018
	Residence at Overbrook	Philadelphia, PA	127	$13,026,478	6/27/2018
	Porter Building	Lancaster, PA	24	$2,825,000	6/26/2018
	The Willows at Edgewood	Philadelphia, PA	56	$3,020,000	5/31/2018
	The Willows at Frankford	Philadelphia, PA	52	$2,268,000	5/31/2018
	Fishtown Portfolio	Philadelphia, PA	16	$1,528,000	4/30/2018
	Gladiator Portfolio I	Southern NJ	94	$5,875,000	4/24/2018
	Grey Friars	Chalfont, PA	78	$10,692,000	4/20/2018
	311 South 16th Street	Philadelphia, PA	7	$925,000	3/23/2018
	Dynasty Court	Philadelphia, PA	50	$16,600,000	1/31/2018
NOTABLE TRANSACTIONS 2006-2017	Cove at Riverwinds	West Deptford, NJ	199	$31,500,000	11/27/2017
	Brenton Hall & Hampden Manor	Narberth, PA	26 + 14	$7,600,000	11/17/2017
	Crestbury Apartments	Camden, NJ	392	$34,450,000	9/26/2017
	Montpelier Court	Madison, NJ	26	$7,400,000	9/6/2017
	Eastridge Apartments	Harrisburg, PA	108	$6,900,000	8/31/2017
	Washington Towers	Reading, PA	96	$5,750,000	6/16/2017
	Apartment Building	New Jersey	100	Upon Request	4/28/2017
	Brookside Terrace	Newton, NJ	222	$16,900,000	5/17/2016
	College Park Apartments	Carlisle, PA	208	Upon Request	11/10/2015
	Suburban Court	Ardmore, PA	100	Upon Request	12/19/2014
	Charter Court at East Falls	Philadelphia, PA	502	$47,250,000	3/5/2014
	Carriage Club	Mt. Arlington, NJ	105	$18,625,000	2/18/2014
	Beechwood Gardens	Philadelphia, PA	160	$13,000,000	10/4/2013
	Crestbury Apartments	Camden, NJ	392	$16,101,400	1/18/2013
	Chesterfield	Levittown, PA	247	$25,155,000	9/13/2012
	Crossings at Mill Creek	Lancaster, PA	338	$22,650,000	7/12/2012
	Willow Ridge Village	Marlton, NJ	296	$28,000,000	6/30/2011
	Millview Apartments	Coatesville, PA	350	$34,515,000	10/22/2010
	Fresh Ponds	South Brunswick, NJ	120	$15,000,000	9/30/2010
	Hampton Walk	New Castle, DE	370	$17,250,000	5/22/2008
	Spruce Court	Royersford, PA	171	$12,950,000	11/8/2006

TEAM LIFETIME TOTAL: 17,738 Units Sold | **$1,326,970,940** Total Sales Volume

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NOTABLE TRANSACTIONS

2006 to Present

127 Units

RESIDENCE @ OVERBROOK

$13,026,478

Philadelphia, PA

56 Units

DYNASTY COURT

$16,600,000

Philadelphia, PA

392 Units

CRESTBURY APARTMENTS

$34,450,000

Camden, NJ

MacLaren • Talone • Townsend also sold Crestbury Apartments in January 2013 for $16,101,500.

222 Units

BROOKSIDE TERRACE

$16,900,000

Newton, NJ

208 Units

COLLEGE PARK

Upon Request

Carlisle, PA

100 Units

SUBURBAN COURT

Upon Request

Ardmore, PA

160 Units

GLEN CREEK

$11,050,000

Elkton, MD

502 Units

CHARTER COURT

$47,250,000

Philadelphia, PA

105 Units

CARRIAGE CLUB

$18,625,000

Mt. Arlington, NJ

160 Units

BEECHWOOD GARDENS

$13,000,000

Philadelphia, PA

247 Units

CHESTERFIELD

$25,155,000

Levittown, PA

338 Units

CROSSINGS at MILL CREEK

$22,650,000

Lancaster, PA

223 Units

PARKVIEW APARTMENTS

$13,150,000

Minneapolis, MN

296 Units

WILLOW RIDGE VILLAGE

$28,000,000

Marlton, NJ

350 Units

MILLVIEW APARTMENTS

$34,515,000

Coatesville, PA

120 Units

FRESH PONDS

$15,000,000

South Brunswick, NJ

357 Units

OAKWOOD PLAZA

$27,500,000

Elizabeth, NJ

182 Units

NEWPORT VILLAGE

$12,480,000

Falls Township, PA

300 Units

OAKWOOD TERRACE I & II

$13,730,000

Pensacola, FL

370 Units

HAMPTON WALK

$17,250,000

New Castle, DE

171 Units

SPRUCE COURT

$12,950,000

Royersford, PA

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